



The Waite Hill Village Foundation Established 2015

July 2018

Dear Friends and Neighbors,

We are proud to announce the Waite Hill Village Foundation has made its first distribution to Waite Hill Village. The distribution was made to assist in funding several roadway and drainage projects in the Village scheduled for 2018-2019. The Foundation made a \$24,500 contribution to help fund these important Capital Improvement projects. Roadway projects include South Lane, Mountainview Rd, Markell Rd, and drainage on Eagle Rd. Without the generous contributions by Waite Hill residents we would not have been able to make this meaningful distribution for the needed roadway repairs. We thank you for your continued support!

Foundation Directors Christina LeGros (Chair), Ralph Lustri (Treasurer) and Ryan Cox presented the check to the Mayor and Council at the June 11, 2018 Council meeting. The Foundation bylaws allow distribution of up to 5% of the 3 year average Foundation Fund balance. Whereas the Village can only invest in high grade bonds and cash equivalents, the Waite Hill Village Foundation Fund can invest across different assets classes. This includes, but not limited stocks, mutual funds, higher yielding bonds, alternatives and cash equivalents. The News Herald article follows.

Waite Hill Foundation awards \$24,500 endowment to village for road projects

By Chad Felton, The News-Herald 06/11/18



The Waite Hill Village Foundation was created with a simple mission — to keep Waite Hill, Waite Hill.

Now, thanks to the supporting organization's efforts to supplement village revenues needed to maintain roads and drainage projects, the foundation has distributed an endowment of \$24,500 to the municipality.

Fund Status as of June 30, 2018

Households
contributing: 54 (24%)

Net Donations:
\$515,885.27

Ending Balance
(6/30/18):
\$608,430.19

Gain: \$119,696.53

Annual Return since
Inception (9/15):
8.47%

(Investments
managed by Ancora
Advisors, LLC)

Founded in 2015 by former Waite Hill Village Mayor Arthur Baldwin and present Village Council president Ryan Cox, the foundation was organized to replace revenue lost from the repeal of the Ohio estate tax in 2013 and reductions in revenue from the state's local government fund.

The foundation is managed independent of the village by Cleveland-based Ancora Advisors.

Whereas Waite Hill can only invest in high-grade bonds and cash equivalents, the foundation's fund can invest across different asset classes, including stocks and higher yielding bonds.

"If someone were to write a check to the village for \$100,000, the village could not put it in a mutual fund like what we're doing," said Ralph Lustri, director and treasurer of the foundation. "They'd have to put it in a sanctioned account that only earns 1 percent a year, if lucky. So those shackles are gone; we're not constricted by Ohio law. This foundation allows us to raise money and invest it more aggressively and grow it more aggressively."

To date, 25 percent of residents have contributed to the foundation, which has netted an above 9 percent return since its inception.

According to the foundation:

- Distributions are restricted to an annual amount of up to 5 percent of the balance at the time of request.
- As the asset pool grows, the foundation will be able to keep up with inflation and contribute more to the village, easing the burden on the taxpayer.
- The village is the only beneficiary of the foundation; each dollar contributed makes an impact on Waite Hill Village as opposed to real estate taxes where the village receives less than one-third of the revenue collected.
- All contributions are voluntary and tax deductible.

To date, donations total \$515,885.27, with the Waite Hill Village Foundation Fund balance currently at \$644,700.66.

"We received a significant amount of contributions over several years, the first donation being made in August 2015, less than three years ago," said Chris LeGros, foundation chair. "The \$515,800-plus in contributions have appreciated by almost \$130,000. We really rode the revenue a bit more quickly than we would have had it have been in the village coffers."

"The impact of this type of investment enables us to make a contribution of our own to the village today, and the hope is that it will somewhat assist in the multitude of capital improvements that need to be addressed by the village, particularly within the number of paving projects. It's been overwhelmingly positive. Our residents have really responded. It's phenomenal."

In addition to thanking residents, Mayor Bob Ranallo expressed gratitude to Cox, LeGros and Lustri for "outside-of-the-box" innovation, adding the village hopes to inspire surrounding communities to view the model as an alternative means to raise money.

"This foundation is needed because municipalities are all suffering from pushed-down economics that start at the federal level, putting more burdens on the localities to raise the revenue necessary. Going

out and asking people for money to subsidize the operations of a community could best be described as a thankless task, but it's a necessary task nonetheless."

Ready to Participate?

Please visit our website www.waitehillfoundation.org to make a donation, or you can mail your check to Waite Hill Village Foundation c/o Ralph Lustrri 7555 Eagle Rd Waite Hill, OH 44094.

Donor Listing (thru June 30, 2018)

Art & Margot Baldwin	Robbie Laps	Jean Ruple
Dr. Lester Ballard, Jr.	Andy & Chris LeGros	Karl & Elisse Scheucher
Chris and Martha Brown	Katelyn LeGros	Kurt & Lori Schoeppler
Darlene Brown	Ralph & Nancy Lustrri	Frank & Dawn Schossler
Donald & Sharon Cox	Joseph & Kathy Mahovlic	Gary & Janet Schuster
Ryan & Julie Cox	Janet Mann	Clara Sherwin
Ken & Linda Dery	Chip Marous	Jack & Clara Sherwin
Brian & Deanna Doty	Jim & Chris McKenzie	Mike & Carol Sherwin
Gene & Marion Faubel	Matt & Tara Meineke	Andy Sikorovsky
Bob & Cathy Gale	Dick Meister	Frank & Malisse Sinito
Frannie Gale	Keith & Marcia Merritt	Bud Stanley & Nora Nemecc
Mark & Lauren Gardner	Michael & Denise Merritt	Rich & Wanda Steudel
Bob & Marvis Gillison	Lee Millis	Dan & Lois Sussen
Dick & Peg Gift	Mike & Brenda Miracle	Roger & Judy Sustar
Judith Gruber	Don & Sandy Morton	Courtenay & Lloyd Taplin
Nick & Nancy Hill	Hossein Naraghypour	David Venning
Wendell & Abby Hiltley	Reeve & Maria Parker	Marie Wickham
Martha & Chris Hitchcock	Patricia & Ed Pavlish	Alan & Gloria Wright
Raymond James	Rebecca Platz	Ken Wyban
Steve & Pam Keefe	Bob & Sheila Ranallo	Marcus & Susan Ziegler
Sam & Pat Knezevic	Mohammad & Diana Rezaee	Brian & Shana Zollar

We strive for 100% resident participation so please contact us to make your donation today.